How To Click Without Air Play

Canadian Rock Trio, Rush, Brushed Off By Radio Station But Sold Records

By CHARLES SCHREGER

Chicago, Dec. 23—Canadian rock trio, Rush, is proving once again that big record sales and concert records can come with little or no radio attention. Their album, produced by Tony Sansone, has been a big seller, mainly through word of mouth and direct mail.

The secret to their success is their ability to attract a loyal following. Rush's music is heavily influenced by hard rock and progressive rock, and their songs often deal with themes of personal growth and spirituality.

Harman Intl. Scores TQR. Net of $2.7 Mil

Harman International Industries Inc. reported record fourth-quarter earnings of $2.7 million, or 18 cents per share, compared with $2.2 million, or 15 cents per share, a year ago. Sales rose 15 percent to $91.9 million.

The company said it expects to report fourth-quarter earnings of $1.80 per share, compared with $1.33 per share a year ago.

The company's revenue rose 16 percent to $91.9 million. Sales of high-end audio products, such as the Harman Kardon and JBL brands, rose 15 percent.

Rutgers, The State University of New Jersey, has announced that it will establish a new College of Science and Engineering, effective next fall.

The new college will bring together the university's existing departments of biological sciences, chemistry, computer science, physics, and mathematics into a single entity.

The college will be headed by a dean who will be appointed by the university president.


Washington DC

The Washington Post, owned by the Graham family, has announced that it will build a new newsroom and headquarters in downtown Washington, D.C.

The new facility will be located at 901 North Capitol Street NW, across the street from the U.S. Capitol.

The new building will have 300,000 square feet of space and will feature state-of-the-art technology.

The company said the move will allow it to expand its operations and better serve its readers.